



PATCHING
SECURE GROWTH

Fractional IT Management

Secure productivity, managed for you.

Senior IT leadership on a fractional or interim basis while you work out the long-term model.

Rob Tregaskes, Founder · Patching Company Ltd · patching.co

A boutique UK cybersecurity consultancy for founders and business owners.

We focus on sub 100 FTE businesses — helping them establish security and productivity foundations to scale with confidence, from seed to exit.

01

Senior-led

Every engagement is led personally by our founder Rob Tregaskes — military veteran with 15+ years across banking, start-ups, scale-ups and institutional buyers.

02

Boutique

You get Rob's attention, Rob's relationships, and a direct line — not an account manager.

03

Globally experienced, UK focused

We've worked with companies across the UK, EU and US, but we have deep UK PE networks, and understand PE diligence.

Senior IT leadership, delivered as a service.

01

Architecture & tooling

Strategic guidance on your technology stack — identity, endpoints, AI, SaaS, connectivity — sized to where the business is going, not just where it is.

02

Vendor & MSP management

We handle commercial negotiations with vendors and run your MSP on your behalf — so you get what you're paying for, and pay for what you need.

03

Privileged access control

Lock down the admin accounts that quietly put the whole business at risk. Clear ownership, least privilege, and a paper trail buyers will ask for.

04

Cybersecurity maturity

Close the unseen gaps — MFA, device posture, backup hygiene, data loss — the issues most founders don't know they're carrying until diligence finds them.

Your MSP works for their margin. We work for **your business.**

01

Incentive alignment

MSPs earn on licences and support contracts, then move on to the next deal. You need someone on your side of the table — managing the MSP, managing the tech, and making sure the spend actually lands.

02

Senior operator

We've sat in your chair. Rob knows what needs doing and gets it done — no learning curve, no handholding, no escalation queue.

03

Cash is king

As a budget-constrained founder himself, Rob understands how to do things as cost-effectively as possible — and when spending more is genuinely the right call.

Control within weeks, then a retained cadence.

Every engagement is bespoke-quoted in blocks of hours — set days and weeks, or flexible consumption — your choice. We scope each phase to your business, then move into a retained cadence once control is established.



PHASE 01

Understand

Rapid read of the tech stack, tooling, vendors and MSP relationships — what you have, what it costs, what it's actually doing.



PHASE 02

Control

Lock down privileged accounts, close obvious security gaps, and stabilise the day-to-day — the quick wins that materially reduce risk.



PHASE 03

Roadmap

Co-develop a prioritised plan with you — sequenced against runway, headcount plans and commercial pressure. Clear owners, clear outcomes.



RETAINED

Steady cadence

Rolling retainer: hands-on IT leadership, MSP oversight, vendor renewals and board reporting as the business grows.

Let's talk about **your business.**

Bespoke-quoted blocks of hours, scoped to you. Retainers reduce your cost per hour as the commitment grows.

OPENING ENGAGEMENT

A block of hours, bought up front.

Scoped to your business. Most clients choose fast feedback loops and getting things done over polished decks.

RETAINERS

3, 6 or 12 month terms.

Longer commitments reduce your cost per hour. Same senior operator, same flexible scope — just better economics the more you use.

Thirty minutes, no deck, no obligation. I'll tell you what I'd do first — whether you engage Patching or not.

[Book a 30-minute intro →](#)

Email rob@patching.co

Web patching.co